

INTERXION

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INTERXION
Who are we?
Where are we?

Our Incentives Platform
Pre Xactly
Post Xactly

Q&A

interxion™

INTERXION
Who are we?

WHO ARE WE?

Interxion (NYSE: INXN) We're a leading provider of carrier- and cloud-neutral colocation data centre services in Europe. We support over 1,500 customers through 42 data centres across 11 countries, enabling these customers to securely deliver mission-critical applications and content to end consumers, with excellent response time performance.

Our state-of-the-art data centres provide space, power and cooling with reliability and performance that goes beyond industry standards.

We locate our data centres close to city centres and ensure they have excellent power availability and connectivity. We house more than 600 connectivity providers and Internet service providers and 21 European Internet exchanges.



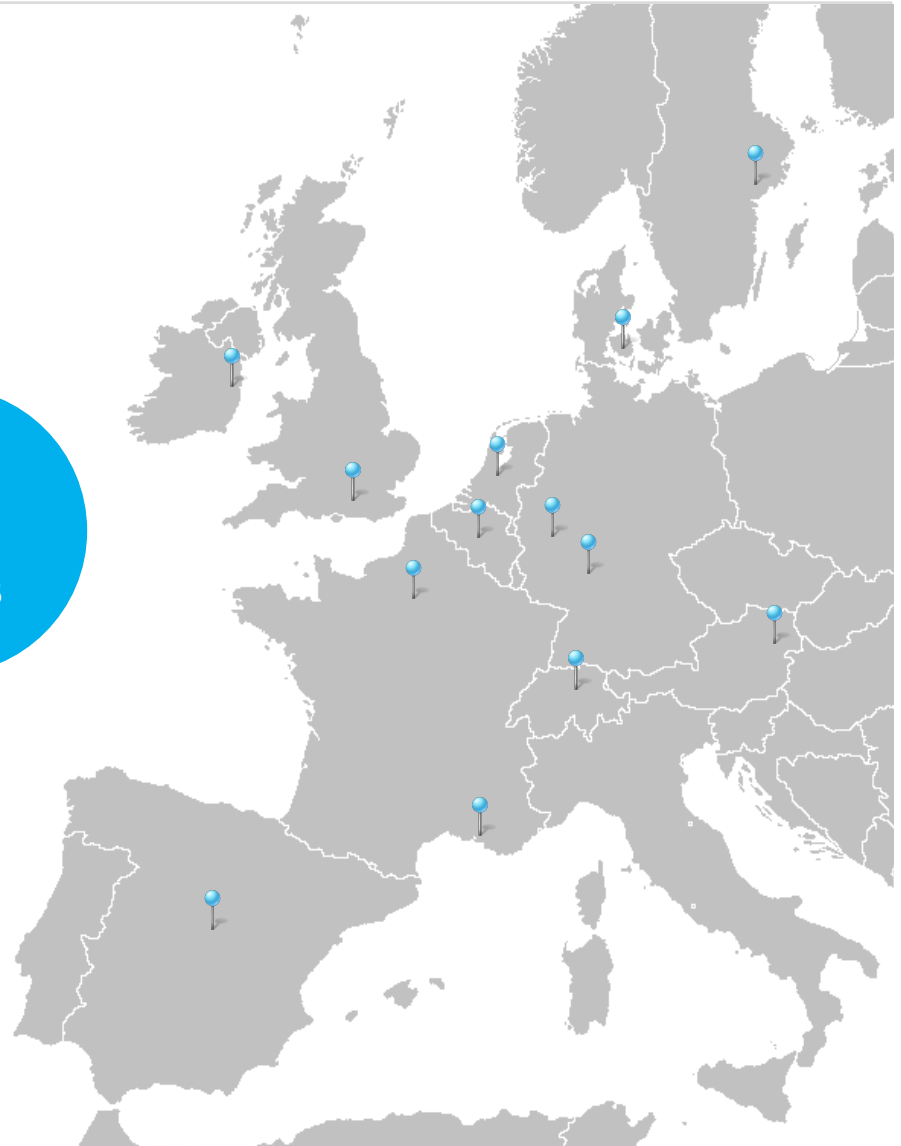
WHERE ARE WE?

- Amsterdam, Netherlands
- Brussels, Belgium
- Copenhagen, Denmark
- Dublin, Ireland
- Dusseldorf, Germany
- Frankfurt, Germany
- London, UK
- Madrid, Spain
- Marseille, France
- Paris, France
- Stockholm, Sweden
- Vienna, Austria
- Zurich, Switzerland

11
Countries

13
Cities

42
Data
Centres



OUR INCENTIVES PLATFORM

OUR INCENTIVES PLATFORM - PRE XACTLY

- On premise 'Excel'.
- On premise 'Outlook'.
- One resource per country.
- Approvals via 'Outlook'.
- Statements via 'Excel' and 'Outlook'.
- Resolution handling via 'Outlook'.
- Fragmented reporting via 'Excel'.
- Insights driven by 'Excel'.
- Auditability and traceability through 'Outlook'.
- Analytics and modelling by 'Excel' and 'PowerPoint'.



OUR INCENTIVES PLATFORM - POST XACTLY

- 4-6 week 'Discovery' and 'Launch'.
- Access to 'Best Practice' guidance.
- Complete ease of use through the platform.
- Real-time reporting and dashboards against target.
- On line statement production and issue resolution.
- Single resource across all 11 countries.
- Single source data.
- Complete auditability & traceability.
- Ultimately Xactly has delivered a platform of 'Trust' to our Sales Community.



Questions & Answers